

For Property: Hampton Inn & Suites  
**Statement of Profit and Loss**  
 Period from 12/1/2016 to 12/31/2016  
 Year from 1/1/2016 to 12/31/2016  
 As defined in report

	Jan (Actual)	Feb (Actual)	Mar (Actual)	Apr (Actual)	May (Actual)	Jun (Actual)	Jul (Actual)	Aug (Actual)	Sep (Actual)	Oct (Actual)	Nov (Actual)	Dec (Actual)	Total (Mixed)
<b>Summary</b>													
Rooms Rented	2,975.00	3,105.00	3,890.00	3,828.00	4,034.00	4,458.00	4,366.00	4,325.00	4,100.00	3,943.00	3,629.00	3,522.00	46,175.00
Occupancy	58.16%	64.89%	76.05%	77.33%	78.87%	90.06%	85.36%	84.56%	82.83%	77.09%	73.31%	68.86%	76.46%
ADR	131.16	127.53	139.60	140.29	144.47	144.68	140.05	140.50	139.83	143.58	132.58	142.04	139.34
RevPar (Rooms)	78.07	85.10	108.60	110.50	117.60	135.26	121.87	121.25	119.24	113.56	100.18	100.78	109.39
RevPar (Total)	78.07	85.10	108.60	110.50	117.60	135.26	121.87	121.25	119.24	113.56	100.18	100.78	109.39
<b>Revenue</b>													
Rooms	389,316.19	394,110.72	541,311.79	534,958.27	580,722.96	644,113.83	608,669.60	605,075.01	571,255.66	562,525.26	479,764.83	498,348.63	6,410,172.75
Food and Beverage	4,429.01	6,741.92	3,618.08	4,986.08	7,739.77	5,765.83	7,069.11	5,987.38	6,055.24	5,932.86	4,465.52	4,718.80	67,509.60
Telecommunications	290.44	149.30	171.76	123.65	547.36	271.21	287.54	273.71	214.32	330.95	218.35	168.72	3,047.31
Parking/Garage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Rental and Other Income	5,295.23	6,180.22	10,392.68	6,930.38	12,495.85	19,379.24	7,328.84	8,865.33	12,691.14	12,094.78	11,450.99	12,272.90	125,377.58
<b>Total Revenue</b>	<b>399,330.87</b>	<b>407,182.16</b>	<b>555,494.31</b>	<b>546,998.38</b>	<b>601,505.94</b>	<b>669,530.11</b>	<b>623,355.09</b>	<b>620,201.43</b>	<b>590,216.36</b>	<b>580,883.85</b>	<b>495,899.69</b>	<b>515,509.05</b>	<b>6,606,107.24</b>
<b>Departmental Expenses</b>													
Rooms	127,083.19	120,795.13	154,417.01	145,421.95	145,288.25	145,665.23	161,662.30	164,736.43	143,356.48	148,212.89	140,572.80	126,673.68	1,723,885.34
Food and Beverage	4,039.75	3,359.57	5,259.82	2,289.21	5,590.82	4,784.15	4,028.07	3,618.02	5,011.57	4,504.59	3,692.76	3,070.61	49,248.94
Telecommunications	3,752.16	2,282.47	2,453.98	3,359.87	3,155.66	2,787.63	2,364.22	3,611.61	2,723.48	2,378.99	3,777.09	2,674.61	35,321.77
Parking/Garage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Departmental Expenses</b>	<b>134,875.10</b>	<b>126,437.17</b>	<b>162,130.81</b>	<b>151,071.03</b>	<b>154,034.73</b>	<b>153,237.01</b>	<b>168,054.59</b>	<b>171,966.06</b>	<b>151,091.53</b>	<b>155,096.47</b>	<b>148,042.65</b>	<b>132,418.90</b>	<b>1,808,456.05</b>
<b>Total Departmental Income</b>	<b>264,455.77</b>	<b>280,744.99</b>	<b>393,363.50</b>	<b>395,927.35</b>	<b>447,471.21</b>	<b>516,293.10</b>	<b>455,300.50</b>	<b>448,235.37</b>	<b>439,124.83</b>	<b>425,787.38</b>	<b>347,857.04</b>	<b>383,090.15</b>	<b>4,797,651.19</b>
<b>Undistributed Expenses</b>													
Administrative & General	32,236.24	33,573.68	33,729.12	36,171.95	35,906.35	33,447.27	39,936.91	51,486.75	36,791.54	38,033.66	36,386.95	40,795.52	448,495.94
Sales & Marketing	31,988.61	31,461.28	35,002.48	33,295.89	40,336.23	32,873.70	48,337.26	34,362.94	42,397.04	41,132.83	37,681.61	37,404.60	446,274.47
Property Operation & Maintenance	38,206.43	26,045.96	33,777.16	34,207.61	33,736.30	31,942.96	30,767.41	39,466.11	34,336.39	31,008.85	28,792.19	41,513.77	403,801.14
Utilities	22,531.09	22,977.02	21,720.25	21,567.56	20,282.69	26,950.79	28,965.87	28,046.14	24,860.48	20,150.79	20,642.93	20,789.37	279,484.98
<b>Total Undistributed Expenses</b>	<b>124,962.37</b>	<b>114,057.94</b>	<b>124,229.01</b>	<b>125,243.01</b>	<b>130,261.57</b>	<b>125,214.72</b>	<b>148,007.45</b>	<b>153,361.94</b>	<b>138,385.45</b>	<b>130,326.13</b>	<b>123,503.68</b>	<b>140,503.26</b>	<b>1,578,056.53</b>
<b>Gross Operating Profit</b>	<b>139,493.40</b>	<b>166,687.05</b>	<b>269,134.49</b>	<b>270,684.34</b>	<b>317,209.64</b>	<b>391,078.38</b>	<b>307,293.05</b>	<b>294,873.43</b>	<b>300,739.38</b>	<b>295,461.25</b>	<b>224,353.36</b>	<b>242,586.89</b>	<b>3,219,594.66</b>
<b>Managment Fees</b>	<b>15,693.27</b>	<b>16,549.67</b>	<b>21,737.89</b>	<b>22,087.66</b>	<b>24,188.76</b>	<b>26,771.07</b>	<b>25,100.28</b>	<b>24,991.88</b>	<b>23,666.23</b>	<b>23,382.44</b>	<b>19,922.44</b>	<b>18,327.31</b>	<b>262,418.90</b>
<b>Franchise Fee</b>	<b>31,193.30</b>	<b>31,528.86</b>	<b>43,847.36</b>	<b>42,796.66</b>	<b>46,470.02</b>	<b>51,615.30</b>	<b>48,693.56</b>	<b>48,406.00</b>	<b>45,762.84</b>	<b>45,002.66</b>	<b>38,439.82</b>	<b>36,490.78</b>	<b>510,247.16</b>
<b>Income Before Fixed Charges</b>	<b>92,606.83</b>	<b>118,608.52</b>	<b>203,549.24</b>	<b>205,800.02</b>	<b>246,550.86</b>	<b>312,692.01</b>	<b>233,499.21</b>	<b>221,475.55</b>	<b>231,310.31</b>	<b>227,076.15</b>	<b>165,991.10</b>	<b>187,768.80</b>	<b>2,446,928.60</b>
<b>Fixed Charges</b>													
Rent	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Property & Other Taxes	14,167.00	14,167.75	14,166.00	14,166.00	14,266.76	14,366.00	14,466.00	14,166.67	14,267.17	14,166.66	14,166.66	14,166.66	170,699.33
Insurance	13,127.77	13,127.77	13,127.77	19,121.97	13,127.77	13,127.77	14,730.42	14,156.99	14,156.99	14,156.99	14,157.01	14,156.99	170,276.21
Interest	75,252.16	85,025.95	83,077.41	85,634.41	77,494.79	80,051.78	82,601.10	82,482.04	85,019.83	76,937.84	79,475.62	18,910.93	911,963.86
<b>Total Fixed Charges</b>	<b>102,546.93</b>	<b>112,321.47</b>	<b>110,371.18</b>	<b>118,922.38</b>	<b>104,889.32</b>	<b>107,545.55</b>	<b>111,797.52</b>	<b>110,805.70</b>	<b>113,443.99</b>	<b>105,261.49</b>	<b>107,799.29</b>	<b>47,234.58</b>	<b>1,252,939.40</b>
<b>Income Before Depreciation and Amc</b>	<b>-9,940.10</b>	<b>6,287.05</b>	<b>93,178.06</b>	<b>86,877.64</b>	<b>141,661.54</b>	<b>205,146.46</b>	<b>121,701.69</b>	<b>110,669.85</b>	<b>117,866.32</b>	<b>121,814.66</b>	<b>58,191.81</b>	<b>140,534.22</b>	<b>1,193,989.20</b>
Depreciation & Amortization	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Net Income</b>	<b>-9,940.10</b>	<b>6,287.05</b>	<b>93,178.06</b>	<b>86,877.64</b>	<b>141,661.54</b>	<b>205,146.46</b>	<b>121,701.69</b>	<b>110,669.85</b>	<b>117,866.32</b>	<b>121,814.66</b>	<b>58,191.81</b>	<b>140,534.22</b>	<b>1,193,989.20</b>

Less Non-Operating Expenses

Net Income Less Non-Operating Expense:	-9,940.10	6,287.05	93,178.06	86,877.64	141,661.54	205,146.46	121,701.69	110,669.85	117,866.32	121,814.66	58,191.81	140,534.22	1,193,989.20
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**Statement of Profit and Loss**

Period from 12/1/2016 to 12/31/2016

Year from 1/1/2016 to 12/31/2016

As defined in report

Jan (Actual) Feb (Actual) Mar (Actual) Apr (Actual) May (Actual) Jun (Actual) Jul (Actual) Aug (Actual) Sep (Actual) Oct (Actual) Nov (Actual) Dec (Actual) Total (Mixed)

**Rooms Department**

Room Revenue	390,195.16	395,966.72	543,025.06	537,021.79	582,796.10	644,969.50	611,458.25	607,655.83	573,322.14	566,128.19	481,121.27	500,257.61	6,433,917.62
Other Room - Day Use	0.00	69.50	129.50	0.00	84.50	0.00	174.48	71.00	0.00	0.00	124.41	139.00	792.39
Allowance Room Revenue	-878.97	-1,925.50	-1,842.77	-2,063.52	-2,157.64	-855.67	-2,963.13	-2,651.82	-2,066.48	-3,602.93	-1,480.85	-2,047.98	-24,537.26

<b>Total Revenue - Rooms</b>	<b>389,316.19</b>	<b>394,110.72</b>	<b>541,311.79</b>	<b>534,958.27</b>	<b>580,722.96</b>	<b>644,113.83</b>	<b>608,669.60</b>	<b>605,075.01</b>	<b>571,255.66</b>	<b>562,525.26</b>	<b>479,764.83</b>	<b>498,348.63</b>	<b>6,410,172.75</b>
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**Payroll & Related**

Salaries & Wages	62,897.76	61,111.80	70,317.52	67,799.41	68,522.41	68,730.01	76,121.76	70,722.01	65,416.74	70,462.94	63,881.37	40,464.31	786,448.04
Bonus Rooms	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	15,000.00
Payroll Taxes Rooms	22,299.46	19,124.13	20,357.35	23,636.06	21,466.20	21,886.97	22,489.25	20,855.25	18,396.14	20,267.13	22,661.00	28,644.00	262,082.94

<b>Total Payroll &amp; Related Rooms</b>	<b>86,447.22</b>	<b>81,485.93</b>	<b>91,924.87</b>	<b>92,685.47</b>	<b>91,238.61</b>	<b>91,866.98</b>	<b>99,861.01</b>	<b>92,827.26</b>	<b>85,062.88</b>	<b>91,980.07</b>	<b>87,792.37</b>	<b>70,358.31</b>	<b>1,063,530.98</b>
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**Operating Expenses**

Cable/Satellite Television	3,190.77	3,144.02	3,169.65	3,165.41	370.08	3,392.71	3,114.15	3,145.42	3,813.51	3,807.87	5,924.74	6,082.54	42,320.87
Cleaning Supplies	359.91	218.82	2,396.27	2,353.60	1,471.66	1,791.56	1,033.22	2,112.13	1,844.60	2,140.38	1,965.53	1,753.95	19,441.63
Travel Agent Commissions	9,834.40	8,429.85	18,090.75	14,202.27	14,784.62	15,915.10	10,966.43	20,857.34	11,714.89	13,401.48	12,675.81	12,891.29	163,764.23
Commissions/Rebate Groups	132.45	322.55	319.68	382.64	301.43	308.71	443.44	365.83	487.94	213.41	355.56	0.00	3,633.64
Merchandising	601.11	906.14	1,227.53	896.60	1,489.19	619.14	2,127.68	555.40	553.00	1,352.14	518.55	1,138.42	11,984.90
Complimentary Breakfast	13,797.81	15,745.71	22,777.71	19,718.31	20,896.93	20,243.77	25,227.29	25,265.62	24,749.24	19,853.81	20,856.22	19,248.48	248,380.90
Contract Services	615.25	0.00	0.00	0.00	0.00	0.00	722.25	0.00	0.00	421.20	0.00	0.00	1,758.70
Laundry Supplies	1,206.92	2,517.39	1,313.93	1,270.47	1,229.70	1,262.34	1,196.08	1,046.59	1,285.93	1,462.31	1,010.57	1,203.54	16,005.77
Decorations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	154.28	0.00	154.28
Equipment Rental	0.00	0.00	0.00	0.00	0.00	2,718.75	0.00	0.00	0.00	0.00	928.00	0.00	3,646.75
Guest Relations	18.10	30.00	0.00	79.76	115.58	0.00	0.00	0.00	0.00	20.00	0.00	0.00	263.44
Guest Supplies	2,990.40	2,888.09	4,423.14	3,304.43	5,736.14	3,601.39	2,522.96	5,688.29	2,942.24	2,895.00	1,781.94	2,937.45	41,711.47
Guest Transportations	2,078.21	207.00	0.00	258.60	1,326.44	39.95	3,775.22	1,515.85	1,397.55	2,725.11	170.26	2,040.11	15,534.30
Licenses and Permits	475.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	475.00
Linen	0.00	0.00	4,674.93	2,424.18	2,346.42	0.00	2,584.25	2,711.80	2,440.06	0.00	0.00	2,414.60	19,596.24
Manager's Reception	143.95	164.80	139.10	403.76	86.32	0.00	237.44	107.00	244.80	179.80	189.00	149.00	2,044.97
Miscellaneous	0.00	410.40	0.00	571.66	0.00	235.18	360.00	1,297.08	272.00	350.73	0.00	984.57	4,481.62
Operating Supplies	2,339.15	288.73	776.25	177.08	196.24	0.00	2,310.77	1,190.04	3,942.65	792.14	0.00	1,799.88	13,812.93
Reservations	1,511.79	881.43	1,249.02	1,551.35	1,403.36	1,840.99	1,986.17	2,275.56	1,550.67	2,353.91	1,819.68	1,130.88	19,554.81
Breakfast Non Food	1,234.90	1,743.68	1,798.66	1,976.36	1,706.95	1,828.66	3,193.94	3,713.44	1,031.37	4,263.53	2,969.14	2,421.47	27,882.10
Uniforms	105.85	1,410.59	135.52	0.00	588.58	0.00	0.00	61.78	23.15	0.00	1,461.15	119.19	3,905.81

<b>Total Operating Expenses - Rooms</b>	<b>40,635.97</b>	<b>39,309.20</b>	<b>62,492.14</b>	<b>52,736.48</b>	<b>54,049.64</b>	<b>53,798.25</b>	<b>61,801.29</b>	<b>71,909.17</b>	<b>58,293.60</b>	<b>56,232.82</b>	<b>52,780.43</b>	<b>56,315.37</b>	<b>660,354.36</b>
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<b>Total Expenses - Rooms</b>	<b>127,083.19</b>	<b>120,795.13</b>	<b>154,417.01</b>	<b>145,421.95</b>	<b>145,288.25</b>	<b>145,665.23</b>	<b>161,662.30</b>	<b>164,736.43</b>	<b>143,356.48</b>	<b>148,212.89</b>	<b>140,572.80</b>	<b>126,673.68</b>	<b>1,723,885.34</b>
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Total Operating Income - Rooms	262,233.00	273,315.59	386,894.78	389,536.32	435,434.71	498,448.60	447,007.30	440,338.58	427,899.18	414,312.37	339,192.03	371,674.95	4,686,287.41
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<b>Room Statistics</b>													
Transient - Retail	389,908.16	395,139.07	542,331.01	537,157.79	582,557.10	644,543.50	609,925.81	606,245.28	572,708.70	564,062.98	480,660.82	499,889.79	6,425,130.01
<b>Total Room Revenue - Transient</b>	<b>389,908.16</b>	<b>395,139.07</b>	<b>542,331.01</b>	<b>537,157.79</b>	<b>582,557.10</b>	<b>644,543.50</b>	<b>609,925.81</b>	<b>606,245.28</b>	<b>572,708.70</b>	<b>564,062.98</b>	<b>480,660.82</b>	<b>499,889.79</b>	<b>6,425,130.01</b>
<b>Total Room Revenue - Group</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Room Revenue - Contract</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
Other Room - No Show	287.00	827.65	694.05	-136.00	239.00	426.00	1,532.44	1,410.55	613.44	2,065.21	460.45	367.82	8,787.61
<b>Total Room Revenue</b>	<b>390,195.16</b>	<b>395,966.72</b>	<b>543,025.06</b>	<b>537,021.79</b>	<b>582,796.10</b>	<b>644,969.50</b>	<b>611,458.25</b>	<b>607,655.83</b>	<b>573,322.14</b>	<b>566,128.19</b>	<b>481,121.27</b>	<b>500,257.61</b>	<b>6,433,917.62</b>
<b>ADR Transient</b>	<b>131.06</b>	<b>127.26</b>	<b>139.42</b>	<b>140.32</b>	<b>144.41</b>	<b>144.58</b>	<b>139.70</b>	<b>140.17</b>	<b>139.69</b>	<b>143.05</b>	<b>132.45</b>	<b>141.93</b>	<b>139.15</b>
<b>ADR - Group</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>ADR - Contract</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
ADR - No Show	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total ADR</b>	<b>131.16</b>	<b>127.53</b>	<b>139.60</b>	<b>140.29</b>	<b>144.47</b>	<b>144.68</b>	<b>140.05</b>	<b>140.50</b>	<b>139.83</b>	<b>143.58</b>	<b>132.58</b>	<b>142.04</b>	<b>139.34</b>

For Property: Hampton Inn & Suites

**Statement of Profit and Loss**

Period from 12/1/2016 to 12/31/2016

Year from 1/1/2016 to 12/31/2016

As defined in report

Jan (Actual) Feb (Actual) Mar (Actual) Apr (Actual) May (Actual) Jun (Actual) Jul (Actual) Aug (Actual) Sep (Actual) Oct (Actual) Nov (Actual) Dec (Actual) Total (Mixed)

	Jan (Actual)	Feb (Actual)	Mar (Actual)	Apr (Actual)	May (Actual)	Jun (Actual)	Jul (Actual)	Aug (Actual)	Sep (Actual)	Oct (Actual)	Nov (Actual)	Dec (Actual)	Total (Mixed)
<b>F&amp;B Department</b>													
<b>Revenue</b>													
<b>Food</b>													
Dining Room	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Banquet	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Catering	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Bar Food	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Net Revenue - Food</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Beverage</b>													
Lounge	4,429.01	6,741.92	3,618.08	4,986.08	7,739.77	5,765.83	7,069.11	5,987.38	6,055.24	5,932.86	4,465.52	4,718.80	67,509.60
Dining Room	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Room Service	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Banquet	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Catering	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Net Revenue - Beverage</b>	<b>4,429.01</b>	<b>6,741.92</b>	<b>3,618.08</b>	<b>4,986.08</b>	<b>7,739.77</b>	<b>5,765.83</b>	<b>7,069.11</b>	<b>5,987.38</b>	<b>6,055.24</b>	<b>5,932.86</b>	<b>4,465.52</b>	<b>4,718.80</b>	<b>67,509.60</b>
<b>Total Net F&amp;B Revenue</b>	<b>4,429.01</b>	<b>6,741.92</b>	<b>3,618.08</b>	<b>4,986.08</b>	<b>7,739.77</b>	<b>5,765.83</b>	<b>7,069.11</b>	<b>5,987.38</b>	<b>6,055.24</b>	<b>5,932.86</b>	<b>4,465.52</b>	<b>4,718.80</b>	<b>67,509.60</b>
Cost of Beverage	2,056.88	1,158.86	3,237.24	558.71	3,245.95	2,786.67	1,373.40	1,856.25	2,929.24	2,194.60	1,686.61	1,477.00	24,561.41
<b>Gross Profit - F&amp;B</b>	<b>2,372.13</b>	<b>5,583.06</b>	<b>380.84</b>	<b>4,427.37</b>	<b>4,493.82</b>	<b>2,979.16</b>	<b>5,695.71</b>	<b>4,131.13</b>	<b>3,126.00</b>	<b>3,738.26</b>	<b>2,778.91</b>	<b>3,241.80</b>	<b>42,948.19</b>
<b>Payroll &amp; Related</b>													
Salaries & Wages - F&B	1,439.77	1,504.29	1,568.49	1,269.22	1,436.82	1,432.36	1,758.95	1,286.14	1,419.23	1,521.17	1,400.16	688.11	16,724.71
Bonus - F&B	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Payroll Taxes - F&B	510.45	441.24	454.09	442.47	450.12	456.13	519.66	366.64	481.52	437.53	497.00	690.00	5,746.85
<b>Total Payroll &amp; Related - F&amp;B</b>	<b>1,950.22</b>	<b>1,945.53</b>	<b>2,022.58</b>	<b>1,711.69</b>	<b>1,886.94</b>	<b>1,888.49</b>	<b>2,278.61</b>	<b>1,652.78</b>	<b>1,900.75</b>	<b>1,958.70</b>	<b>1,897.16</b>	<b>1,378.11</b>	<b>22,471.56</b>
<b>Operating Expenses</b>													
Bar Expenses	32.65	255.18	0.00	18.81	295.74	0.00	132.87	0.00	72.59	242.30	0.00	106.51	1,156.65
Glassware	0.00	0.00	0.00	0.00	162.19	0.00	134.20	0.00	0.00	0.00	0.00	0.00	296.39
Licenses and Permits	0.00	0.00	0.00	0.00	0.00	108.99	108.99	108.99	108.99	108.99	108.99	108.99	762.93
<b>Total Operating Expenses - F&amp;B</b>	<b>32.65</b>	<b>255.18</b>	<b>0.00</b>	<b>18.81</b>	<b>457.93</b>	<b>108.99</b>	<b>376.06</b>	<b>108.99</b>	<b>181.58</b>	<b>351.29</b>	<b>108.99</b>	<b>215.50</b>	<b>2,215.97</b>
<b>Total Expenses - F&amp;B</b>	<b>1,982.87</b>	<b>2,200.71</b>	<b>2,022.58</b>	<b>1,730.50</b>	<b>2,344.87</b>	<b>1,997.48</b>	<b>2,654.67</b>	<b>1,761.77</b>	<b>2,082.33</b>	<b>2,309.99</b>	<b>2,006.15</b>	<b>1,593.61</b>	<b>24,687.53</b>
<b>Net Operating Income - F&amp;B</b>	<b>389.26</b>	<b>3,382.35</b>	<b>-1,641.74</b>	<b>2,696.87</b>	<b>2,148.95</b>	<b>981.68</b>	<b>3,041.04</b>	<b>2,369.36</b>	<b>1,043.67</b>	<b>1,428.27</b>	<b>772.76</b>	<b>1,648.19</b>	<b>18,260.66</b>

For Property: Hampton Inn & Suites

**Statement of Profit and Loss**

Period from 12/1/2016 to 12/31/2016

Year from 1/1/2016 to 12/31/2016

As defined in report

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**Food Statistics**

<b>Total Dining Room Food</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Room Service Food</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Banquet Food</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Catering Food</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Food</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

For Property: Hampton Inn & Suites

**Statement of Profit and Loss**

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**Telecommunications Department**

**Revenue**

Local Call Revenue	229.60	302.05	415.80	299.95	249.90	208.25	172.20	267.75	196.70	135.80	183.75	19.95	2,681.70
Long Distance Call Revenue	253.82	425.96	477.68	339.36	406.18	365.46	342.99	433.84	350.92	352.40	275.62	25.52	4,049.75
Internet Revenue	232.65	69.30	113.85	89.10	341.55	198.00	237.60	202.95	188.10	222.75	103.95	163.35	2,163.15

Allowance - Telecommunications	-425.63	-648.01	-835.57	-604.76	-450.27	-500.50	-465.25	-630.83	-521.40	-380.00	-344.97	-40.10	-5,847.29
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<b>Total Net Revenue - Telecommunicati</b>	<b>290.44</b>	<b>149.30</b>	<b>171.76</b>	<b>123.65</b>	<b>547.36</b>	<b>271.21</b>	<b>287.54</b>	<b>273.71</b>	<b>214.32</b>	<b>330.95</b>	<b>218.35</b>	<b>168.72</b>	<b>3,047.31</b>
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Cost of Local Calls	1,888.56	632.47	632.47	908.27	1,292.06	897.43	1,062.02	1,133.41	833.28	488.79	1,886.89	784.41	12,440.06
Cost of Internet Service	1,863.60	1,650.00	1,821.51	2,451.60	1,863.60	1,890.20	1,302.20	2,478.20	1,890.20	1,890.20	1,890.20	1,890.20	22,881.71

<b>Cost of Sales - Telecommunication</b>	<b>3,752.16</b>	<b>2,282.47</b>	<b>2,453.98</b>	<b>3,359.87</b>	<b>3,155.66</b>	<b>2,787.63</b>	<b>2,364.22</b>	<b>3,611.61</b>	<b>2,723.48</b>	<b>2,378.99</b>	<b>3,777.09</b>	<b>2,674.61</b>	<b>35,321.77</b>
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<b>Net Operating Income - Telecommun</b>	<b>-3,461.72</b>	<b>-2,133.17</b>	<b>-2,282.22</b>	<b>-3,236.22</b>	<b>-2,608.30</b>	<b>-2,516.42</b>	<b>-2,076.68</b>	<b>-3,337.90</b>	<b>-2,509.16</b>	<b>-2,048.04</b>	<b>-3,558.74</b>	<b>-2,505.89</b>	<b>-32,274.46</b>
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**Rental and Other Income Department**

**Income**

Interest Income	651.97	-0.46	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	651.51
Other	959.78	2,324.18	2,443.71	368.00	581.20	64.00	160.40	0.00	30.00	141.50	450.00	1,086.96	8,609.73
Meeting Room Income	4,050.00	4,675.00	5,192.38	4,677.95	6,650.00	9,900.00	1,350.00	4,350.00	6,500.00	6,633.04	7,389.90	5,105.00	66,473.27
Meeting Room Food	64.65	71.85	104.90	1,664.96	1,124.15	927.52	0.00	195.00	0.00	70.46	476.00	0.00	4,699.49
Meeting Room Equipment Rental	100.00	10.00	0.00	440.00	650.00	350.00	250.00	350.00	150.00	0.00	0.00	385.00	2,685.00
Service Charge	250.00	-39.80	500.00	48.76	610.00	700.00	1,098.00	1,353.74	400.00	50.00	0.00	0.00	4,970.70
Valet/Guest Laundry	8.25	-127.02	322.05	-266.16	-321.25	-52.23	49.70	-97.60	-34.65	-105.50	-30.15	-221.96	-876.52
Loyalty Programs Reimbursement	664.46	533.27	2,450.15	1,487.29	1,905.50	6,649.49	3,288.00	2,846.72	6,000.59	5,412.80	3,193.18	4,372.38	38,803.83
Suite Shop/Market Income	-1,453.88	-1,266.80	-620.51	-1,490.42	1,296.25	840.46	1,132.74	-132.53	-354.80	-107.52	-27.94	1,545.52	-639.43
<b>Total Income - Rental and Other</b>	<b>5,295.23</b>	<b>6,180.22</b>	<b>10,392.68</b>	<b>6,930.38</b>	<b>12,495.85</b>	<b>19,379.24</b>	<b>7,328.84</b>	<b>8,865.33</b>	<b>12,691.14</b>	<b>12,094.78</b>	<b>11,450.99</b>	<b>12,272.90</b>	<b>125,377.58</b>
<b>Net Income - Rental and Other</b>	<b>5,295.23</b>	<b>6,180.22</b>	<b>10,392.68</b>	<b>6,930.38</b>	<b>12,495.85</b>	<b>19,379.24</b>	<b>7,328.84</b>	<b>8,865.33</b>	<b>12,691.14</b>	<b>12,094.78</b>	<b>11,450.99</b>	<b>12,272.90</b>	<b>125,377.58</b>

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**Administrative & General Department**

**Payroll & Related**

Salaries & Wages	7,664.84	7,220.33	7,664.84	7,596.16	8,090.67	7,568.69	8,351.66	8,090.66	7,829.68	8,090.67	7,829.68	10,178.58	96,176.46
Bonus Administrative	1,585.00	1,585.00	1,585.00	1,585.00	1,585.00	1,585.00	1,585.00	1,585.00	1,585.00	1,585.00	1,585.00	1,585.00	19,020.00
Payroll Taxes Administrative	2,717.45	3,819.13	2,219.02	2,648.15	2,534.59	2,410.24	2,467.40	4,540.57	1,461.35	2,327.10	2,777.00	4,602.00	34,524.00

**Total Payroll & Related - Administrati** **11,967.29** **12,624.46** **11,468.86** **11,829.31** **12,210.26** **11,563.93** **12,404.06** **14,216.23** **10,876.03** **12,002.77** **12,191.68** **16,365.58** **149,720.46**

**Operating Expenses**

Bank Service Charge	584.72	771.94	518.11	511.07	511.37	493.98	532.94	522.68	527.12	575.58	498.41	511.83	6,559.75
Cash Overages and Shortages	0.05	-169.07	764.41	471.03	0.35	182.81	0.57	319.73	-342.82	0.30	-0.10	0.00	1,227.26
Chargebacks	880.65	1,746.76	269.64	1,534.97	0.00	545.29	1,208.04	1,257.78	499.26	1,569.95	194.35	1,637.79	11,344.48
Data Processing Service	107.00	107.00	107.00	107.00	107.00	0.00	131.96	131.96	131.96	131.96	131.96	131.96	1,326.76
Credit Card Commissions	11,696.57	12,346.72	14,029.89	13,163.59	17,107.69	14,902.41	15,210.67	18,688.71	16,410.01	17,700.02	17,556.60	10,724.03	179,536.91
Donations	0.00	0.00	0.00	150.00	0.00	0.00	1,500.00	6,200.00	0.00	0.00	0.00	0.00	7,850.00
Dues and Subscriptions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,195.00	0.00	0.00	0.00	0.00	2,195.00
Equipment Rental	293.62	100.00	184.22	209.22	184.22	184.22	418.80	259.76	209.40	133.86	108.68	209.22	2,495.22
Information Systems	2,706.98	2,706.98	3,155.39	2,772.47	2,772.47	2,772.47	2,772.47	2,772.47	2,772.47	3,514.97	2,772.47	3,125.94	34,617.55
Licenses and Permits	0.00	338.00	133.42	133.42	133.42	133.42	133.42	133.42	133.42	133.42	133.42	1,633.42	3,172.20
Miscellaneous	900.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	300.00	600.00	2,744.91	9,344.91
Operating Supplies	1,047.68	724.26	86.64	1,710.86	136.15	68.55	49.94	666.52	191.52	359.41	531.33	533.73	6,106.59
Payroll Processing	548.59	273.14	271.79	425.28	281.04	281.04	140.52	342.58	-342.58	0.00	0.00	0.00	2,221.40
Postage and Delivery	99.60	182.75	160.22	322.34	78.47	26.80	50.60	406.43	26.46	125.90	54.34	53.34	1,587.25
Printing and Stationary	0.00	0.00	0.00	0.00	0.00	152.50	0.00	0.00	0.00	0.00	0.00	0.00	152.50
Professional Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,299.50	0.00	0.00	1,447.50	4,747.00
Contract Security	1,045.38	1,037.48	1,239.55	1,296.85	1,037.48	1,296.85	1,037.48	1,296.85	1,290.00	1,037.48	1,388.81	1,352.12	14,356.33
Shuttle Phones	301.11	183.26	440.76	362.54	250.54	225.00	320.53	333.19	216.76	333.47	225.00	324.15	3,516.31
Training	0.00	0.00	0.00	572.00	0.00	0.00	0.00	750.00	0.00	0.00	0.00	0.00	1,322.00
Travel - Meals and Entertainment	0.00	0.00	33.11	0.00	161.69	0.00	0.00	12.24	78.80	0.00	0.00	0.00	285.84
Travel - Other	57.00	0.00	266.11	0.00	334.20	18.00	3,424.91	381.20	214.23	114.57	0.00	0.00	4,810.22

**Total Operating Expenses - Administr** **20,268.95** **20,949.22** **22,260.26** **24,342.64** **23,696.09** **21,883.34** **27,532.85** **37,270.52** **25,915.51** **26,030.89** **24,195.27** **24,429.94** **298,775.48**

**Total Expenses - Administrative & Ge** **32,236.24** **33,573.68** **33,729.12** **36,171.95** **35,906.35** **33,447.27** **39,936.91** **51,486.75** **36,791.54** **38,033.66** **36,386.95** **40,795.52** **448,495.94**



For Property: Hampton Inn & Suites

**Statement of Profit and Loss**

Period from 12/1/2016 to 12/31/2016

Year from 1/1/2016 to 12/31/2016

As defined in report

Jan (Actual) Feb (Actual) Mar (Actual) Apr (Actual) May (Actual) Jun (Actual) Jul (Actual) Aug (Actual) Sep (Actual) Oct (Actual) Nov (Actual) Dec (Actual) Total (Mixed)

**Sales & Marketing Department**

**Payroll & Related**

Salaries & Wages	9,235.47	11,308.61	13,750.00	11,950.54	12,348.90	11,662.07	13,076.93	10,848.89	12,025.53	12,348.90	10,082.41	11,250.00	139,888.25
Bonus Sales and Marketing	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	14,400.00
Payroll Taxes Sales and Marketing	3,274.30	3,537.33	3,980.71	4,166.17	3,868.57	3,713.77	3,863.42	4,767.40	2,772.67	3,551.89	3,577.00	5,087.00	46,160.23

**Total Payroll & Related - Sales & Marl** **13,709.77** **16,045.94** **18,930.71** **17,316.71** **17,417.47** **16,575.84** **18,140.35** **16,816.29** **15,998.20** **17,100.79** **14,859.41** **17,537.00** **200,448.48**

**Operating Expenses**

Collateral Material	0.00	0.00	647.00	0.00	0.00	146.38	0.00	0.00	0.00	0.00	0.00	0.00	793.38
Complimentary Services and Gifts	0.00	0.00	100.00	0.00	323.47	0.00	0.00	0.00	0.00	0.00	101.71	149.00	674.18
Contract Services	1,768.51	1,768.52	1,768.52	1,643.50	1,643.50	1,643.50	1,643.50	1,643.51	1,643.51	1,643.52	1,599.75	1,599.75	20,009.59
Dues and Subscriptions	834.60	0.00	60.00	140.00	20.00	0.00	565.00	50.00	0.00	57.37	171.67	170.08	2,068.72
E-Commerce - Webpage	110.00	110.00	110.00	139.00	110.00	110.00	110.00	110.00	110.00	0.00	0.00	0.00	1,019.00
Entertainment - In House	0.00	0.00	0.00	450.00	2,493.30	0.00	381.10	0.00	0.00	0.00	800.00	10.69	4,135.09
Entertainment - Outside	0.00	169.47	188.32	226.16	0.00	153.16	1,496.05	0.00	0.00	420.60	0.00	559.00	3,212.76
Loyalty Programs	14,819.32	12,538.03	12,244.06	12,339.61	17,749.93	13,969.82	25,684.80	15,316.58	23,309.47	21,472.72	18,647.12	15,457.27	203,548.73
Miscellaneous	0.00	154.10	826.22	0.00	300.00	200.00	100.00	300.00	625.16	315.35	383.54	1,804.71	5,009.08
Operating Supplies	0.00	117.40	0.00	761.71	0.00	0.00	23.76	0.00	0.00	0.00	0.00	0.00	902.87
Postage and Delivery	0.00	0.00	7.35	0.00	94.00	0.00	0.00	0.00	0.00	0.00	0.00	9.10	110.45
Printing and Stationary - Other	0.00	66.38	0.00	171.20	0.00	0.00	87.10	0.00	0.00	0.00	143.86	0.00	468.54
Sales Phone	75.00	100.00	75.00	75.00	75.00	75.00	75.00	75.00	0.00	75.00	75.00	75.00	850.00
Trade Shows	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	528.20	0.00	0.00	0.00	528.20
Travel - Meals and Entertainment	6.41	0.00	0.00	0.00	35.34	0.00	0.00	0.00	0.00	30.98	0.00	0.00	72.73
Travel - Other	665.00	391.44	45.30	33.00	74.22	0.00	30.60	51.56	182.50	16.50	899.55	33.00	2,422.67

**Total Operating Expenses - Sales & M** **18,278.84** **15,415.34** **16,071.77** **15,979.18** **22,918.76** **16,297.86** **30,196.91** **17,546.65** **26,398.84** **24,032.04** **22,822.20** **19,867.60** **245,825.99**

**Total Expenses - Sales & Marketing** **31,988.61** **31,461.28** **35,002.48** **33,295.89** **40,336.23** **32,873.70** **48,337.26** **34,362.94** **42,397.04** **41,132.83** **37,681.61** **37,404.60** **446,274.47**

For Property: Hampton Inn & Suites

**Statement of Profit and Loss**

Period from 12/1/2016 to 12/31/2016

Year from 1/1/2016 to 12/31/2016

As defined in report

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**Property Operation and Maintenance**

**Payroll & Related**

Salaries & Wages	15,916.13	14,391.76	15,819.30	15,045.11	14,374.36	13,185.19	14,530.97	15,308.00	14,768.47	15,387.87	14,548.66	12,845.03	176,120.85
Bonus Maintenance	475.00	475.00	475.00	475.00	475.00	475.00	475.00	475.00	475.00	475.00	475.00	475.00	5,700.00
Payroll Taxes Maintenance	5,642.82	4,474.53	4,579.78	5,244.99	4,503.09	4,198.80	4,293.00	4,784.25	3,658.58	4,425.99	5,161.00	7,436.00	58,402.83

**Total Payroll & Related - Property Op 22,033.95 19,341.29 20,874.08 20,765.10 19,352.45 17,858.99 19,298.97 20,567.25 18,902.05 20,288.86 20,184.66 20,756.03 240,223.68**

**Operating Expenses**

Building	748.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	748.68
General Contract Services	1,291.70	0.00	833.20	0.00	887.44	4,797.61	359.49	5,691.85	1,286.37	548.91	1,026.36	3,990.81	20,713.74
Electrical and Mechanical Equipment	1,022.26	664.04	257.90	1,094.05	977.16	297.67	2,325.61	716.90	0.00	3,580.12	520.36	0.00	11,456.07
Elevators	1,799.20	0.00	732.20	2,111.20	0.00	2,286.39	2,587.46	2,523.90	3,231.66	2,600.01	0.00	0.00	17,872.02
Furniture and Equipment	439.47	0.00	1,757.11	883.73	304.97	0.00	717.10	663.31	1,547.70	61.25	577.71	720.66	7,673.01
Grounds Maintenance and Landscaping	0.00	0.00	0.00	4,295.00	2,309.71	0.00	0.00	1,500.00	1,500.00	0.00	0.00	0.00	9,604.71
HVAC	2,833.73	925.29	2,485.00	470.59	102.95	0.00	770.68	401.31	193.21	318.33	1,616.96	1,192.26	11,310.31
Laundry Equipment	267.91	230.86	98.61	141.26	621.51	0.00	66.88	0.00	201.30	61.23	635.22	197.95	2,522.73
Life/Safety - Fire Alarm	0.00	423.72	0.00	0.00	0.00	944.00	0.00	0.00	0.00	423.72	0.00	944.00	2,735.44
Light Bulbs	911.64	1,123.50	1,019.45	1,084.45	822.83	246.10	586.09	0.00	797.69	225.25	246.10	524.58	7,587.68
Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,220.00	238.06	0.00	0.00	0.00	1,458.06
Office Computer Equipment	0.00	0.00	3,008.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,407.59	6,415.87
Operating Supplies	558.70	860.67	440.50	813.28	788.21	1,502.01	553.97	486.33	749.94	493.46	786.45	850.99	8,884.51
Painting and Decorating	554.85	150.08	0.00	155.90	0.00	0.00	0.00	375.90	0.00	32.64	62.56	341.39	1,673.32
Plumbing	267.50	328.55	284.60	689.93	2,893.15	810.01	0.00	411.91	1,627.30	107.45	529.90	986.35	8,936.65
Swimming Pool & Fitness Room	315.51	0.00	202.53	190.24	292.79	114.00	192.32	2,338.17	90.03	0.00	0.00	102.38	3,837.97
Telecommunications & Television	223.73	0.00	298.10	223.73	641.99	0.00	269.04	0.00	37.44	0.00	223.73	0.00	1,917.76
Exterminating	623.69	967.96	267.50	133.75	855.09	2,028.18	962.61	267.50	2,255.59	636.65	374.50	1,625.11	10,998.13
Locks & Keys	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,243.78	6.53	0.00	0.00	0.00	1,250.31
Van Repairs	1,283.19	0.00	188.10	125.40	1,856.05	0.00	1,047.19	0.00	641.52	600.97	977.68	3,687.94	10,408.04
Snow Removal	2,000.72	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,155.73	3,156.45
Waste Removal	1,030.00	1,030.00	1,030.00	1,030.00	1,030.00	1,058.00	1,030.00	1,058.00	1,030.00	1,030.00	1,030.00	1,030.00	12,416.00

**Total Operating Expenses - Property Op 16,172.48 6,704.67 12,903.08 13,442.51 14,383.85 14,083.97 11,468.44 18,898.86 15,434.34 10,719.99 8,607.53 20,757.74 163,577.46**

**Total Expenses - Property Operation 38,206.43 26,045.96 33,777.16 34,207.61 33,736.30 31,942.96 30,767.41 39,466.11 34,336.39 31,008.85 28,792.19 41,513.77 403,801.14**

For Property: Hampton Inn & Suites

**Statement of Profit and Loss**

Period from 12/1/2016 to 12/31/2016

Year from 1/1/2016 to 12/31/2016

As defined in report

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<b>Utilities</b>													
Electricity	15,555.87	15,475.33	14,051.14	14,910.43	13,497.37	18,806.73	21,089.25	19,984.00	18,279.80	13,413.01	12,760.98	13,078.46	190,902.37
Gas	3,556.35	3,045.11	2,573.51	2,155.03	1,651.12	1,410.26	1,445.97	1,341.24	1,007.88	1,474.58	2,754.20	3,860.26	26,275.51
Water	1,742.07	2,226.18	2,766.00	2,268.50	2,587.00	3,393.00	3,240.25	3,386.50	2,808.00	2,652.00	2,583.75	1,940.25	31,593.50
Sewer	1,676.80	2,230.40	2,329.60	2,233.60	2,547.20	3,340.80	3,190.40	3,334.40	2,764.80	2,611.20	2,544.00	1,910.40	30,713.60
<b>Total Utility Costs</b>	<b>22,531.09</b>	<b>22,977.02</b>	<b>21,720.25</b>	<b>21,567.56</b>	<b>20,282.69</b>	<b>26,950.79</b>	<b>28,965.87</b>	<b>28,046.14</b>	<b>24,860.48</b>	<b>20,150.79</b>	<b>20,642.93</b>	<b>20,789.37</b>	<b>279,484.98</b>

For Property: Hampton Inn & Suites

**Statement of Profit and Loss**

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Year from 1/1/2016 to 12/31/2016

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<b>Franchise Fees</b>													
Franchise Fees	15,596.65	15,764.43	22,171.18	21,398.33	23,235.01	25,807.65	24,346.78	24,203.00	22,881.42	22,501.33	19,219.91	18,245.39	255,371.08
Royalty Fees	15,596.65	15,764.43	21,676.18	21,398.33	23,235.01	25,807.65	24,346.78	24,203.00	22,881.42	22,501.33	19,219.91	18,245.39	254,876.08
<b>Total Franchise Fee</b>	<b>31,193.30</b>	<b>31,528.86</b>	<b>43,847.36</b>	<b>42,796.66</b>	<b>46,470.02</b>	<b>51,615.30</b>	<b>48,693.56</b>	<b>48,406.00</b>	<b>45,762.84</b>	<b>45,002.66</b>	<b>38,439.82</b>	<b>36,490.78</b>	<b>510,247.16</b>
<b>Fixed Charges</b>													
<b>Rent</b>													
<b>Total Rent</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Property &amp; Other Taxes</b>													
Real Estate Taxes	14,167.00	14,167.75	14,166.00	6,666.00	14,166.76	14,166.00	14,466.00	14,166.67	14,166.67	14,166.66	14,166.66	14,166.66	162,798.83
Corporate Taxes	0.00	0.00	0.00	7,500.00	100.00	200.00	0.00	0.00	100.50	0.00	0.00	0.00	7,900.50
<b>Total Property &amp; Other Taxes</b>	<b>14,167.00</b>	<b>14,167.75</b>	<b>14,166.00</b>	<b>14,166.00</b>	<b>14,266.76</b>	<b>14,366.00</b>	<b>14,466.00</b>	<b>14,166.67</b>	<b>14,267.17</b>	<b>14,166.66</b>	<b>14,166.66</b>	<b>14,166.66</b>	<b>170,699.33</b>
<b>Insurance</b>													
Insurance - Building and Contents	13,127.77	13,127.77	13,127.77	19,121.97	13,127.77	13,127.77	14,730.42	14,156.99	14,156.99	14,156.99	14,157.01	14,156.99	170,276.21
<b>Total Insurance</b>	<b>13,127.77</b>	<b>13,127.77</b>	<b>13,127.77</b>	<b>19,121.97</b>	<b>13,127.77</b>	<b>13,127.77</b>	<b>14,730.42</b>	<b>14,156.99</b>	<b>14,156.99</b>	<b>14,156.99</b>	<b>14,157.01</b>	<b>14,156.99</b>	<b>170,276.21</b>
<b>Interest</b>													
Interest Expense- Mortgage	75,252.16	85,025.95	83,077.41	85,634.41	77,494.79	80,051.78	82,601.10	82,482.04	85,019.83	76,937.84	79,475.62	18,910.93	911,963.86
<b>Total Interest</b>	<b>75,252.16</b>	<b>85,025.95</b>	<b>83,077.41</b>	<b>85,634.41</b>	<b>77,494.79</b>	<b>80,051.78</b>	<b>82,601.10</b>	<b>82,482.04</b>	<b>85,019.83</b>	<b>76,937.84</b>	<b>79,475.62</b>	<b>18,910.93</b>	<b>911,963.86</b>
<b>Management Fees</b>													
Management Fees	15,693.27	16,549.67	21,737.89	22,087.66	24,188.76	26,771.07	25,100.28	24,991.88	23,666.23	23,382.44	19,922.44	18,327.31	262,418.90
<b>Total Management Fees</b>	<b>15,693.27</b>	<b>16,549.67</b>	<b>21,737.89</b>	<b>22,087.66</b>	<b>24,188.76</b>	<b>26,771.07</b>	<b>25,100.28</b>	<b>24,991.88</b>	<b>23,666.23</b>	<b>23,382.44</b>	<b>19,922.44</b>	<b>18,327.31</b>	<b>262,418.90</b>

For Property: Hampton Inn & Suites

**Statement of Profit and Loss**

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**Salaries & Wages**

**Rooms Department**

Front Desk	6,423.94	5,969.30	5,577.46	5,882.22	5,406.30	6,814.25	7,502.58	6,625.28	5,310.47	6,109.06	5,870.60	2,313.46	69,804.92
Front Office Manager	3,576.93	3,346.17	3,576.94	3,550.83	3,789.84	3,545.33	3,912.09	3,789.84	3,667.58	5,133.36	3,578.02	4,767.86	46,234.79
Night Auditor	4,275.13	4,150.65	4,760.34	5,358.93	4,601.84	4,615.65	4,349.75	4,430.54	4,258.34	3,939.01	3,905.10	4,103.43	52,748.71
Executive Housekeeper	4,429.95	4,182.69	4,471.15	4,326.92	4,996.15	4,182.69	4,615.39	4,471.15	4,326.92	4,471.15	4,326.92	5,625.00	54,426.08
Housekeeping	19,135.37	18,479.63	22,905.10	22,181.22	20,143.95	19,731.74	26,766.55	24,948.37	23,662.51	23,493.97	22,087.64	10,275.73	253,811.78
Room Inspector	4,667.00	4,403.00	3,524.92	6,168.73	6,227.60	6,691.97	2,875.14	2,879.79	1,720.62	3,821.03	2,362.70	4,525.12	49,867.62
Houseman	4,346.42	4,364.17	4,650.29	4,935.52	4,746.78	5,044.77	5,785.58	5,289.25	4,845.33	4,798.63	4,370.43	1,259.39	54,436.56
Laundry	4,678.19	5,081.41	9,697.23	4,732.23	5,757.41	5,664.15	6,256.60	5,766.85	5,630.45	5,752.84	5,289.21	4,052.62	68,359.19
Complimentary F&B	5,773.50	5,182.54	4,767.31	4,328.20	6,440.36	5,857.00	6,621.23	6,719.48	6,405.20	6,860.73	6,610.59	1,024.27	66,590.41
Driver	5,591.33	5,952.24	6,386.78	6,334.61	6,412.18	6,582.46	7,436.85	5,801.46	5,589.32	6,083.16	5,480.16	2,517.43	70,167.98

<b>Salaries &amp; Wages - Rooms</b>	<b>62,897.76</b>	<b>61,111.80</b>	<b>70,317.52</b>	<b>67,799.41</b>	<b>68,522.41</b>	<b>68,730.01</b>	<b>76,121.76</b>	<b>70,722.01</b>	<b>65,416.74</b>	<b>70,462.94</b>	<b>63,881.37</b>	<b>40,464.31</b>	<b>786,448.04</b>
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**Food Department**

<b>Salaries &amp; Wages - Food</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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**Beverage Department**

Bartender	1,439.77	1,504.29	1,568.49	1,269.22	1,436.82	1,432.36	1,758.95	1,286.14	1,419.23	1,521.17	1,400.16	688.11	16,724.71
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<b>Salaries &amp; Wages - Beverage</b>	<b>1,439.77</b>	<b>1,504.29</b>	<b>1,568.49</b>	<b>1,269.22</b>	<b>1,436.82</b>	<b>1,432.36</b>	<b>1,758.95</b>	<b>1,286.14</b>	<b>1,419.23</b>	<b>1,521.17</b>	<b>1,400.16</b>	<b>688.11</b>	<b>16,724.71</b>
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**Administrative & General Department**

General Manager	7,664.84	7,220.33	7,664.84	7,596.16	8,090.67	7,568.69	8,351.66	8,090.66	7,829.68	8,090.67	7,829.68	10,178.58	96,176.46
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<b>Salaries &amp; Wages - Administrative &amp; General</b>	<b>7,664.84</b>	<b>7,220.33</b>	<b>7,664.84</b>	<b>7,596.16</b>	<b>8,090.67</b>	<b>7,568.69</b>	<b>8,351.66</b>	<b>8,090.66</b>	<b>7,829.68</b>	<b>8,090.67</b>	<b>7,829.68</b>	<b>10,178.58</b>	<b>96,176.46</b>
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**Sales & Marketing Department**

Sales Manager	6,293.17	9,038.16	10,480.77	8,653.84	8,942.31	8,365.37	9,230.78	8,317.30	8,728.83	8,942.31	8,653.84	11,250.00	106,896.68
Administrative Assistant	2,942.30	2,270.45	3,269.23	3,296.70	3,406.59	3,296.70	3,846.15	2,531.59	3,296.70	3,406.59	1,428.57	0.00	32,991.57

<b>Salaries &amp; Wages - Sales &amp; Marketing</b>	<b>9,235.47</b>	<b>11,308.61</b>	<b>13,750.00</b>	<b>11,950.54</b>	<b>12,348.90</b>	<b>11,662.07</b>	<b>13,076.93</b>	<b>10,848.89</b>	<b>12,025.53</b>	<b>12,348.90</b>	<b>10,082.41</b>	<b>11,250.00</b>	<b>139,888.25</b>
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**Property Operation & Maintenance Department**

Chief Engineer	4,983.51	4,700.05	5,024.73	4,862.63	5,909.73	4,700.54	5,186.82	5,024.72	4,862.63	5,024.73	4,862.63	8,590.66	63,733.38
Maintenance	10,932.62	9,691.71	10,794.57	10,182.48	8,464.63	8,484.65	9,344.15	10,283.28	9,905.84	10,363.14	9,686.03	4,254.37	112,387.47

<b>Salaries &amp; Wages - Property Operation &amp; Maintenance</b>	<b>15,916.13</b>	<b>14,391.76</b>	<b>15,819.30</b>	<b>15,045.11</b>	<b>14,374.36</b>	<b>13,185.19</b>	<b>14,530.97</b>	<b>15,308.00</b>	<b>14,768.47</b>	<b>15,387.87</b>	<b>14,548.66</b>	<b>12,845.03</b>	<b>176,120.85</b>
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<b>Total Salaries &amp; Wages</b>	<b>97,153.97</b>	<b>95,536.79</b>	<b>109,120.15</b>	<b>103,660.44</b>	<b>104,773.16</b>	<b>102,578.32</b>	<b>113,840.27</b>	<b>106,255.70</b>	<b>101,459.65</b>	<b>107,811.55</b>	<b>97,742.28</b>	<b>75,426.03</b>	<b>1,215,358.31</b>
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For Property: Hampton Inn & Suites

**Statement of Profit and Loss**

Period from 12/1/2016 to 12/31/2016

Year from 1/1/2016 to 12/31/2016

As defined in report

Jan (Actual) Feb (Actual) Mar (Actual) Apr (Actual) May (Actual) Jun (Actual) Jul (Actual) Aug (Actual) Sep (Actual) Oct (Actual) Nov (Actual) Dec (Actual) Total (Mixed)

**Employee Benefits and Taxes**

**Payroll Taxes**

Federal Retirement - FICA	6,332.24	6,782.11	6,745.24	6,446.07	6,701.15	6,375.98	7,113.56	7,850.08	5,230.63	7,799.72	5,833.14	4,210.84	77,420.76
Federal Unemployment - FUTA	318.82	311.72	310.07	241.51	65.81	19.95	19.37	37.38	31.95	52.42	34.27	78.02	1,521.29
OASDI Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,339.38	1,339.38
Medicare Tax - FICA	1,480.94	1,586.13	1,577.52	1,507.54	1,566.89	1,491.51	1,663.61	1,835.93	1,223.29	1,824.14	1,364.22	1,262.36	18,384.08
State Disability	292.29	287.31	284.42	276.89	264.51	276.10	0.00	0.00	0.00	0.00	0.00	0.00	1,681.52
State Unemployment	3,028.73	2,992.20	3,233.47	5,074.46	4,679.72	3,636.21	4,016.32	3,717.34	1,833.16	1,686.42	1,389.99	817.49	36,105.51

<b>Total Payroll Taxes</b>	<b>11,453.02</b>	<b>11,959.47</b>	<b>12,150.72</b>	<b>13,546.47</b>	<b>13,278.08</b>	<b>11,799.75</b>	<b>12,812.86</b>	<b>13,440.73</b>	<b>8,319.03</b>	<b>11,362.70</b>	<b>8,621.62</b>	<b>7,708.09</b>	<b>136,452.54</b>
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**Employee Benefits**

Training & Awards	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,626.07	8,626.07
Benefit Pay (Vacation)	4,377.29	3,140.42	2,006.29	420.00	612.00	580.00	440.00	3,242.57	1,643.43	1,768.00	1,472.11	4,849.20	24,551.31
Benefit Pay (Sick)	1,159.14	449.72	659.14	1,168.51	84.29	206.00	228.00	613.14	310.52	23.94	0.00	879.89	5,782.29
Benefit Pay (Holiday)	2,507.60	0.00	1,212.20	1,212.20	432.00	1,904.40	2,336.40	0.00	2,268.40	0.00	0.00	3,205.71	15,078.91
Contributory Savings Plan - 401K	163.12	184.06	165.49	158.91	174.82	151.43	155.70	402.15	264.17	320.00	336.41	251.63	2,727.89
Group Health Insurance	6,894.99	9,116.73	9,004.77	13,043.55	11,365.32	11,450.77	11,036.91	11,225.42	12,313.90	10,547.93	12,689.47	10,601.28	129,291.04
Relocation & Recruiting	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	65.50	113.50	46.50	0.00	225.50
Payroll Processing Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,080.31	0.00	3,080.31
Employee Meals	487.22	162.07	0.00	16.04	303.00	0.00	17.00	0.00	228.60	347.66	0.00	0.00	1,561.59
Employee Relations	1,034.65	0.00	0.00	0.00	10.00	0.00	0.00	0.00	110.00	59.84	2,077.10	644.10	3,935.69
Nonunion Pension	204.53	220.97	229.42	205.74	196.64	207.14	239.43	23.68	31.00	99.65	-17.55	52.42	1,693.07
Workers Compensation	6,162.92	6,162.92	6,162.92	6,366.42	6,366.42	6,366.42	6,366.42	6,366.42	6,366.42	6,366.42	6,366.42	6,366.42	75,786.54

<b>Total Employee Benefits</b>	<b>22,991.46</b>	<b>19,436.89</b>	<b>19,440.23</b>	<b>22,591.37</b>	<b>19,544.49</b>	<b>20,866.16</b>	<b>20,819.86</b>	<b>21,873.38</b>	<b>23,601.94</b>	<b>19,646.94</b>	<b>26,050.77</b>	<b>35,476.72</b>	<b>272,340.21</b>
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<b>Total Payroll Taxes and Employee Benefits</b>	<b>34,444.48</b>	<b>31,396.36</b>	<b>31,590.95</b>	<b>36,137.84</b>	<b>32,822.57</b>	<b>32,665.91</b>	<b>33,632.72</b>	<b>35,314.11</b>	<b>31,920.97</b>	<b>31,009.64</b>	<b>34,672.39</b>	<b>43,184.81</b>	<b>408,792.75</b>
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Payroll Tax and Employee Benefit Allocation

Rooms Department	22,299.46	20,083.24	20,357.35	23,636.06	21,466.20	21,886.97	22,489.25	23,504.48	20,581.24	20,267.13	22,660.82	23,167.65	264,526.32
Food Department	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Beverage Department	510.45	494.36	454.09	442.47	450.12	456.13	519.66	427.45	446.51	437.53	496.68	393.97	5,625.45
Admin & General	2,717.45	2,372.82	2,219.02	2,648.15	2,534.59	2,410.24	2,467.40	2,688.93	2,463.35	2,327.10	2,777.44	5,827.70	32,349.50
Sales & Marketing	3,274.30	3,716.36	3,980.71	4,166.17	3,868.57	3,713.77	3,863.42	3,605.63	3,783.44	3,551.89	3,576.56	6,441.13	47,052.22
Property Operation	5,642.82	4,729.58	4,579.78	5,244.99	4,503.09	4,198.80	4,293.00	5,087.62	4,646.42	4,425.99	5,160.89	7,354.36	59,239.26

Total To Be Allocated	34,444.48	31,396.36	31,590.95	36,137.84	32,822.57	32,665.91	33,632.72	35,314.11	31,920.97	31,009.64	34,672.39	43,184.81	408,792.75
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Allocation of Payroll Cost	-34,444.48	-31,396.36	-31,590.95	-36,137.84	-32,822.57	-32,665.91	-33,632.73	-35,314.11	-31,920.97	-31,009.64	-34,673.00	-46,459.00	-412,067.56
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Remaining to Distribute	0.00	0.00	0.00	0.00	0.00	0.00	-0.01	0.00	0.00	0.00	-0.61	-3,274.19	-3,274.81
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